

**GOVERNMENT OF MEGHALAYA
DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY
MEGHALAYA :: SHILLONG**

No.MVD/SCH/DY-18/Pt/2014-15/98,

Dated Shillong the 21st December 2015

EOI NOTICE

Expression of Interest (EOI) are invited by the Director Animal Husbandry & veterinary, Government of Meghalaya from interested suppliers for supply of Milch Cows on terms and conditions specified in EOI Document. The EOI Document can be obtained from the Directorate of A. H & Veterinary/downloaded from <http://meghahvt.gov.in> on payment of ₹.1000/- (Rupees one thousand) by DD/IPO which is non-refundable. Downloaded documents should be accompanied with DD/IPO at the time of submission.

The last date for receipt of EOI is on the 22nd January 2016 at 1:00 PM, and the date for opening will be on this date at 3:00 PM.


Director A. H & Veterinary,
Meghalaya, Shillong

DISCLAIMER

The Information contained in this Expression of Interest document (the "EOI") or subsequently provided to Interested Parties, whether verbally or in documentary or any other form by or on behalf of DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY, GOVERNMENT OF MEGHALAYA, or any of their employees or advisors, is provided to Interested Parties on the terms and conditions set out in this EOI and such other terms and conditions subject to which such information is provided.

This EOI is not an agreement and is neither an offer nor invitation by DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY, GOVERNMENT OF MEGHALAYA, to the prospective Parties or any other person. The purpose of this EOI is to provide Interested Parties with information that may be useful to them in making their Offers/Proposals pursuant to this EOI. This EOI includes statements, which reflect various assumptions and assessments arrived at by the DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY, GOVERNMENT OF MEGHALAYA, in relation to the Project. Such assumptions, assessments and statements do not purport to contain all the information that each Interested Party may require. This EOI may not be appropriate for all persons, and it is not possible for DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY, GOVERNMENT OF MEGHALAYA, its employees or advisors to consider the investment objectives, financial situation and particular needs of each Interested Party who reads or uses this EOI. The assumptions, assessments, statements and information contained in this EOI, may not be complete, accurate, adequate or correct. Each Party should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements and information contained in this EOI and obtain independent advice from appropriate sources.

Information provided in this EOI to the Interested Parties is on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY, GOVERNMENT OF MEGHALAYA, accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on law expressed herein.

DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY, GOVERNMENT OF MEGHALAYA, its employees and advisors make no representation or warranty and shall have no liability to any person, including any party under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EOI or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the EOI and any assessment, assumption, statement or information contained therein or deemed to form part of this EOI or arising in any way for participation in the Bidding Process.

DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY, GOVERNMENT OF MEGHALAYA, also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any Interested Parties upon the statements contained in this EOI. DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY, GOVERNMENT OF MEGHALAYA, may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this EOI.

The Interested Party shall bear all its costs associated with or relating to the preparation and submission of its offer including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY, GOVERNMENT OF MEGHALAYA, or any other costs incurred in connection with or relating to its offer. All such costs and expenses will remain with the Party.

Either the issue of this EOI or its submission by the Party does not vest any right in the Interested Party for being selected for award of the Project.

DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY, GOVERNMENT OF MEGHALAYA, reserves the right to reject all or any of the offers without assigning any reason whatsoever.


Director A.H & Veterinary
Meghalaya, Shillong

Expression of Interest (EOI) for Participating in the Supply of Milch Cows under Schemes of Department of Animal Husbandry & Veterinary, Government of Meghalaya

1.Objectives:

1. With the objective of augmenting milk production in the State and providing rich source of protein to its citizens of the State for a healthy tomorrow, and at the same time provide sustainable livelihood to dedicated entrepreneurs, the Government of Meghalaya through the Directorate of Animal Husbandry & Veterinary intends to invest on Dairy Farming on the basis of 60:40 (Govt.contribution:Bank Loan) in different potential locations in the State.
2. The scheme has been formulated keeping in mind certain assumptions:
 - a) That for several years the Department has supported farmers in the form of subsidy whether in Dairy, Piggery, Goatery & Poultry Farming, but the overall impact has not yielded much results which can be seen from the Livestock Census. The per capita availability of milk per person per day in the State is only 75 gm, whereas the National average is above 280 Gm. This indicates the low production and low consumption of milk.
 - b) That even though farmers are now aware of the potential of dairying, yet the courage to venture into this activity is not there due to lack of financial resources etc. Subsidy scheme given by the Department is too small to meet the actual investment for setting up a sustainable unit of Dairy.
 - c) That even though Meghalaya has been making relative progress in small business enterprises, yet many of the educated youth is still lingering in search of resourceful and gainful enterprise, of which dairying is one such avocation.
 - d) That the **white revolution** which started in State like Gujarat has changed the economy of that State significantly, there is tremendous believe that the State of Meghalaya which has a congenial weather suitable for a high yielding variety of cows like Holstein Friesien & Jersey should one day become the centre of potential for Dairy Industry.
 - e) That there is an immediate and urgent imperative now to motivate, encourage and attract young and enthusiastic entrepreneurs to take up Dairy farming in a more sustainable way.
 - f) Virtually every aspect of dairy cattle performance is controlled by genetics – milk, fat, protein yield, reproduction, feed efficiency, length of life in the herd, calving ability and the ability to resist diseases such as mastitis – are all linked to unique genetic make-up. Thus the aim of the program would be to have organized animal breeding services to cover this breedable population of cattle by extending and institutionalizing door-step Artificial insemination (AI) services so that the livestock can have faster genetic gain, better milk production on an economically sustainable basis.

3. The scheme has been formulated keeping the following objectives in mind:

- a) To develop Dairy Farming as an economic activity in the State of Meghalaya.
- b) To encourage and increase stakeholder investment participation in the whole value chain and production process of Dairy.
- c) To encourage and facilitate sustainable models of production.
- d) To encourage and mobilize farmers' stakes as partners in the same process such that a sense of ownership is instilled amongst the farming community leading to better ownership responsibility and accelerating the adoption of technology, financial discipline and quality control culminating in improved and sustainable economic returns.
- e) To develop and strengthen the risk taking ability of the farming community through a combination of technology, assured markets, credit linkages and institutional support.
- f) To enable the farming community to capture opportunities generated by the new climate of market oriented production and value chain approach.
- g) Given the importance of genetics in the animals in the herd, it is important to manage genetic change and improvement. To provide Veterinary services and extension services for genetic improvement of the cattle for promotion of healthy and more productive cow/animal.

With the intention of meeting the above aims and objectives, the Directorate of Animal Husbandry & Veterinary, Government of Meghalaya intends to invite proposals from interested, reputed and qualified organizations/Firms for supply of Milch Cows to Dairy Farmers.

The EOI should be accompanied by a refundable EMD of Rs. 100000/- (Rupees one lakh only) for general bidder and Rs.50000/-(Rupees fifty thousand)for tribal bidder in the form of demand drafts drawn in favour of "The Director of Animal Husbandry & Veterinary, Meghalaya, Shillong", payable at Shillong. The Directorate reserves the right to reject any /all applications without assigning any reasons thereof. The EOI document can be obtained from the Directorate of A.H & Veterinary, Lumdiengjri, Shillong between 11:00 hrs to 13:00 hrs on any working day before last date of submission of EOI or alternatively can be downloaded from our website: <http://megahvt.gov.in> and on payment of ₹.1000/- non-refundable in the form of a Bank draft/IPO for the cost of EOI Document.

The proposals/EOIs, should be addressed to Director Animal Husbandry & Veterinary, Government of Meghalaya, Lumdiengjri, Shillong-793002, and should reach by 1.00 P.M. on or before ____ 2015.


Director A.H & Veterinary
Meghalaya, Shillong

2. BROAD SCOPE OF WORK:

- i. Bidder's scope of work and supply shall comprise supply of Milch cow as per specification supported by a declaration certificate from a registered veterinary practitioner on genetic character of each cow, breed, age, milk yield per day recorded for a minimum period of 3 days and duly authenticated.
- ii. To also support with detail health status, vaccination record, last calving date etc duly certified by a registered Veterinary Practitioner.
- iii. The cows to be supplied should have valid insurance cover for not less than 3(three) months on the date of supply.
- iv. Bidder should declare the number of cows available at their possession with detail history as mentioned in (i) above.

3. ELIGIBILITY CRITERIA:

Bidder intending to bid shall fulfill the following eligibility criteria:

- a) Shall be an Institution/Firm/Farms/registered Dairy society etc. Preference shall be given to those who have got a tie-up with sexed semen supplier/providers.
- b) Should have proven financial services capability, particularly in financing programmes /projects.
- c) Proof of Financial Status in the form of balance sheet/ITR

4. OUTPUTS: The selected Bidder is expected to:

- i. Propose a draft **work-plan** within 15 working days of the assignment in consultation with the Directorate. The draft work-plan should include the Plan of Action to undertake the assigned task for Supply of Cows to different location as specified.
- ii. Any other information deemed proper on the part of the Bidder.

5. BIDDING PROCEDURE:

- i. The Bidder qualifying the above criterion shall submit the bids in two separate sealed envelopes, affixing non-refundable court fee stamp of ₹.500/- in each envelope.
- ii. Sealed **Envelope (A)** would include **Technical Bid** and **EMD (Earnest Money Deposit)** along with detail declaration as per **Annexure-II** and also a brief history/background of their organization/Firm.
- iii. Sealed **Envelope (B)** would include the **Price Bid** as per **Annexure-III**
- iv. Both Envelope A and Envelope B must then be placed in one larger envelope(sealed) superscribing "**Supply of Milch Cows for Department of A.H & Veterinary**" addressed to the Director Animal Husbandry & Veterinary, Meghalaya, Lumdingjri, Shillong-793002.
- v. Unsealed materials will not be accepted.
- vi. Bids must be written in English.
- vii. Price should be quoted in Indian Rupee both in figure and in words.
- viii. Any Bid received after the deadline for submission of Bid will be rejected outright and bidder will have to collect their bid document at their own expenses.

- ix. Technical Bid will be opened on the _____ 2015 in the presence of the Bidder and/or his/her authorized representative.
- x. Price Bid will be opened at a later date to be intimated accordingly.

6. DOCUMENTS TO BE SUBMITTED WITH THE BID:

- I. Expression of Interest(**EOI**) as per detail specification of cows at Annexure-I
- II. EMD in the form of Demand Draft.
- III. Organizational/history background of the Firm.
- IV. Infrastructure and other facilities available with the Firm/Farm/Institution including details of similar assignment done in the past and Financial Status(to be supported by document).
- V. Accreditation/quality certification (if any) of the Firm/Farm/Institution.
- VI. Authenticated copy of certificates of incorporation/registration and Memorandum of Association/Articles of Association/Trust Deed/Constitution of the organization.
- VII. Tie up/authorization letter from sexed semen supplier/providers having quality semen from international pedigree animals.

The applicant in addition to furnishing complete information with the documents shall furnish a complete document on the proposed approach and work plan for rendering the services asked for.

Every sheet of EOI document and all forms/Annexures complete in all respect shall be signed by the person/persons duly authorized to sign on behalf of the applicants as a token of having understood and accepted all terms and conditions mentioned in EOI document. Any /all corrections made in the offer shall be duly authenticated by the signature of the authorized signatory.

7.Period of Validity of Bids:

- i. Validity of Bids shall be for a period of not less than 24(twenty four) months after the date of bid opening. A bid valid for a shorter period shall be rejected by the DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY as non-responsive.
- ii. In exceptional circumstances, DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY may solicit the Bidder's consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. The Earnest Money provided shall also be suitably extended. A Bidder may refuse the request without forfeiting its Earnest Money. A Bidder granting the request will not be permitted to modify its bid condition.

8. Earnest Money Deposit(EMD):

- i. The Bidder shall furnish, as a part of its bid, Earnest Money of **Rs.1.00Lakh** for general category bidder & **Rs.50 thousand** in case of tribal bidder.
- ii. The Earnest Money is required to protect the DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY against the risk of Bidder's conduct, which would warrant the security's forfeiture.
- iii. The Earnest Money shall be in the form of Demand Draft pledged in favour of the Director Animal Husbandry & Veterinary, Meghalaya payable at Shillong
- iv. Any bid not accompanied by Earnest Money will be rejected.
- v. Unsuccessful Bidder's Earnest Money will be discharged or returned as promptly as possible as but not later than ninety (90) days.
- vi. The successful Bidder's Earnest Money will be released upon the Bidder signing the contract.
- vii. The Earnest Money may be forfeited:-
 - a. if a Bidder withdraws its bid during the period of bid validity specified by the Bidder on the Bid Form; or
 - b. In case of a successful Bidder, fails to sign the contract.

9. Terms & Conditions:

- i. The rates quoted should be valid for a period of at least 24 months from the date of opening of bids.
- ii. A health certificate from registered veterinary practitioner/competent authority should be enclosed for each animal.
- iii. Test report on *Brucellosis* should also be enclosed against each cow. Random test will be conducted at the spot to confirm Brucellosis free. Bidder will facilitate arrangement of feed and fodder supplies along with water at the delivery point till all test is completed, which may last for 2-3 days.
- iv. The Animals should be supplied at convenient intervals as required by the Department and supply of animals should be affected as per **work plan** approved by the Department.
- v. Milk yield should not be less than 15(fifteen)litres to be verified by the technical team appointed by Department of Animal Husbandry and Veterinary for a certain period of times to the satisfaction of the Department.
- vi. All the laws related to transport etc should be followed as per the guidelines of **CPCSEA and Government of India.**
- vii. The animals should be supplied tentatively at the following **holding location**:
 - a. Upper Shillong, East Khasi Hills District
 - b. Kyrdemkulai, Ri Bhoi District
 - c. Rongkhon, West Garo Hills District
 - d. Ampati, South West Garo Hills District
- viii. The animals will be quarantined and if any diseases animals are detected, the supplier will remove such animals from the department's premises at his own cost.

10. Award Criteria:

- i. The Financial bids for milch animals will be finalized based on the cost quoted per litre of milk (excluding transportation price). The bids for supply of heifers will be finalized based on the price per animal (excluding transportation price).
- ii. In case of Successful Non-tribal bidder, they will have to produce **trading license** from respective Autonomous District Council.

11. DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY Right to vary no. of animals at time of award: The Directorate of Animal Husbandry & Veterinary reserves the right at the time of contract award to increase or decrease the number of animals originally specified in the scheduled of requirements without any charge in unit price or other terms and conditions.

12. DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY Right to accept any Bid and to reject any or all Bids: The Directorate of Animal Husbandry & Veterinary reserves the right to accept or reject any bid, and to annul bid process and reject all bids at any time prior to contract award, without thereby incurring any liability to the affected Bidder or bidders or any obligation to inform the affected Bidder or bidders of the grounds for the Directorate of Animal Husbandry & Veterinary's action.

13. Notification of award

- i. Prior to the expiration of the period of bid validity, the Directorate of Animal Husbandry & Veterinary will notify the successful L1 Bidder in writing by registered letter or by email, to be confirmed in writing by registered letter, that its bid has been accepted.
- ii. The notification of award will constitute the formation of the contract.
- iii. Upon the successful Bidder's furnishing of the contract the Directorate of Animal Husbandry & Veterinary will promptly notify each unsuccessful Bidder and will discharge its Earnest Money.

14. Signing of Contract

The supplier, on award of the contract should execute an agreement **with Directorate of Animal Husbandry & Veterinary** on non-judicial stamp paper of ₹.100/- (Rupees one hundred) at the expense of the supplier incorporating the **terms and conditions**.

15. Security Money

- i. Within fifteen (15) days of receipt of the Notification of contract award, the successful bidder shall furnish to the DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY the Security Deposit at the rate of 2% of the value of supply order.
- ii. The Security Deposit shall be in one of the following forms: (a) Bank Guarantee, issued by a reputable bank or a Demand Draft payable to The Director A.H & Veterinary, Meghalaya, Shillong.
- iii. The proceeds of the Security Deposit shall be payable to the DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY as compensation for any loss resulting from the Supplier's failure to complete the obligations under the contract.
- iv. Failure of the successful Bidder (L1) to sign the contract and/or furnish the Security Deposit shall constitute sufficient grounds for the annulment of the award and forfeiture of the Earnest Money, in which event the DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY may make the award to the next lowest evaluated Bidder (L2) or call for new bids.
- v. The Security Deposit will be released by the DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY and returned to the Supplier not later than 90 days following the date of completion of the Supplier's performance obligations under the contract.

16. PENALTY CLAUSE

For non-performance/delayed performance, the following penalties may be imposed on the successful bidder:

- (i) Forfeiture of Security Deposit.
- (ii) Deduction of 5% of fees for each week of delay.

17. Resolution of Disputes

- i. The DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY and the agency/Firm shall make every effort to resolve amicably by direct informal negotiation any disagreement or dispute arising between them under or in connection with the contract, failing which either party may approach a competent court at **Shillong** having jurisdiction to resolve the dispute.

18. Standards:

The services provided under this contract shall conform to the standards mentioned in the Technical Specifications.

19. Transportation:

The transportation cost of cow to be mentioned clearly as per FOR holding location mentioned in 9.vii.

20. Payment:.

- i. No advance payment shall be made by the Department to the awardee.
- ii. 90% payment shall be released after the Provisional Acceptance Certificate (PAC) is received duly certified that the animals has been received in good condition as per the specification and balance 10% will be released on satisfaction of performance of each cow including consistent milk yield over a certain period of time.
- iii. For bids denominated in Indian Rupees, the payment shall be made through Cheque /Demand Draft by the Department.

21. Taxes and Duties

The supplier shall be entirely responsible for all taxes and duties etc. incurred until completion of the contract.

22. Acceptance:

Acceptance both provisional and final regarding the bid will be by the Director Animal Husbandry & Veterinary, Meghalaya or his authorized representative.

23. AMENDMENT TO EOI:

At any time prior to the last date of receipt of bids DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY, may for any reason, whether at its own initiative or in response to a clarification requested by a prospective bidder, modify the EOI document by an amendment. In order to provide prospective bidder reasonable time in which to take the amendment into account in preparing their bids, the DIRECTORATE OF ANIMAL HUSBANDRY & VETERINARY may at its discretion, extend the last date for receipt of bids and/or make other changes in the requirements set out in the invitation to EOI.


Director Animal Husbandry & Veterinary
Meghalaya:Shillong

ANNEXURE I

Specification for Cattle

Sl.No	Characteristic	
1.	Age	Between 1 year to 4 ½ years
2.	Sex	Female
3.	Breed	Holstein Friesian/Jersey with 50% to 75% blood level (Preference will be given to vendors providing verifiable AI records for animal)
4	Color	Black and white/Brown
5	Lactation	1 st or 2 nd lactation
6	Milk Yield	More than 15 liters (to be verified by purchasing agency or its representative)
7	Quality of milk	Fat percentage more than 3.5%
8	Health	Good health
9	Disease status	Apparently free from contagious and infectious diseases (certification of fitness required + Brucellosis test)
10	Vaccination Status	Must be vaccinated against FMD/HS/BQ

ANNEXURE II

Technical Bid for Supply of Milch Cow

(To be filled and submitted by the Bidder)

Sl.No	Particular	To be filled in by the bidder
1.	Name & Address of the bidder/Supplier	
2.	Telephone Nos. / Fax No./ E-mail / website	
3.	Date of establishment of the agency /firm	
4.	Registration Number under the GOI Act if Any (Please attach required certificate)	
5.	Specifications and number of cattle/dairy Animals:	
6.	PAN/TIN No	
7.	Earnest Money Deposit (EMD) submitted.	YES / NO
8.	EMD details DD No. Date Drawn on Bank For Rs	

9.	Proof of financial status of the agency in form of balance sheet/ITR	
10	Remarks if any	

Note: It is mandatory to attach the attested copy of required certificates/proof with above information.

Date & Place

(Name & Seal of the authorized signatory of the agency)

ANNEXURE III

Price Bid for Supply of Milch Cow

(To be filled and submitted separately by the Bidder for each breed of cow)

Name & Address of the bidder/firm

Breed: HF Cow / Jersey Cow

Sl.No	Feed	Minimum Milk Yield per day	Rate per litre of milk (in Words)	Rate per litre of milk (in Figure)
1.	Pure HF Cow/Pure Jersey Cow			
2.	Cross bred HF/Jersey cow with more than 50% blood level			
3.	Cross bred HF/Jersey with 50% blood level			
4.	i.Tax(if any) ii.Transportation FOR holding area(mention the holding area) iii.Additional costs if any			
5.	Remarks if any			

Date & Place

(Name & Seal of the authorized signatory of the agency)